



FRONT LINE PROFICIENCY REPORT

Assessment to evaluate Sales & Service Mindset

In today's competitive environment, organizations need to hire the right candidates for frontline sales or service positions. It is important to assess the mindset of the candidates apart from aptitude so that the organisation is sure that the candidate possesses the will to succeed and can be trained. Right hiring brings down attrition and improves profitability.

FLPR analyses the professional's mental suitability for the front line position through a 9 dimensional analysis of personality and provides an Efficiency Score which helps in the hiring decision making.

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